



## FIRST THINGS FIRST

*The right system for bright futures*

### AGENDA ITEM:

FY11 Collections, Administrative Costs Account, and Program Account Expenditures

### CEO RECOMMENDATION(S):

- Approval of FY11 Budget Update

### DETAIL:

#### Revenue (see attached charts)

Total FTF Tobacco revenues for FY11 in the months of March and April (to be used in FY12) came in comparatively strong to FY10 collections. In addition, overall collections continue to show a relatively stable pattern in FY11. Total current year collections stand at just over \$108.3 million. With two months left in the fiscal year, projections are that total collections will come in approximately \$700k short of the \$131 million budget. It is important to note, however, the final two months of collections have shown high volatility compared to the rest of the year and between years. Compared to the previous fiscal year (at the same point and time), tobacco revenues are running about 1.2% behind last year's collections.

Interest income continues to show a great deal of stability this fiscal year. Total collections in this area are at just over \$2.3 million. However, like tobacco revenues, this amount is lagging behind projections. The reason for this is the interest rate received on the investment of our pooled cash has fallen off dramatically compared to previous years and currently stands at about 0.054% a month or 0.65% a year (APR). The budget was constructed assuming a 1% APR. As such, current projections show interest income falling short of the budget by approximately \$900k.

These current year revenues are the foundation for the FY12 budget, and as such these anticipated shortfalls do not impact current year operations. However, as part of the FY12 budget agenda item, the impact of these projections will be discussed and budget revisions presented for consideration.

#### Operation Expenditures (See Attached tables)

##### All Funds Summaries:

Two sets of tables are attached, providing a single view of the revenues and expenditures for FTF as of April month end. The first set shows the Tobacco Fund and the Admin, Statewide, and

Regional account splits. The second shows the restricted funds (both the Grants and Gift Accounts). The Grants account operates on a cost reimbursement basis. It is anticipated FTF will be showing significant increase in expenditures against its grants as expenditure shifts are made in the next month.

*Administrative Account (Tobacco Funds):*

With ten months of FY11 booked (April month ending), FTF has expended \$11.2 million against the \$15.46 million Administrative Account budget. Encumbered balances (excluding salaries and ERE) are just under \$700k, and while most of these will be expended by year end some portion will also go unexpended as part of an "open PO." The attached detail, as seen in the All Funds Summaries and the Tobacco Administration Summary reports, shows the current available balance at just over \$3.5 million. Of this amount, current projections are that over the last two months of the fiscal year between \$1.5 and \$2 million of this will be spent.

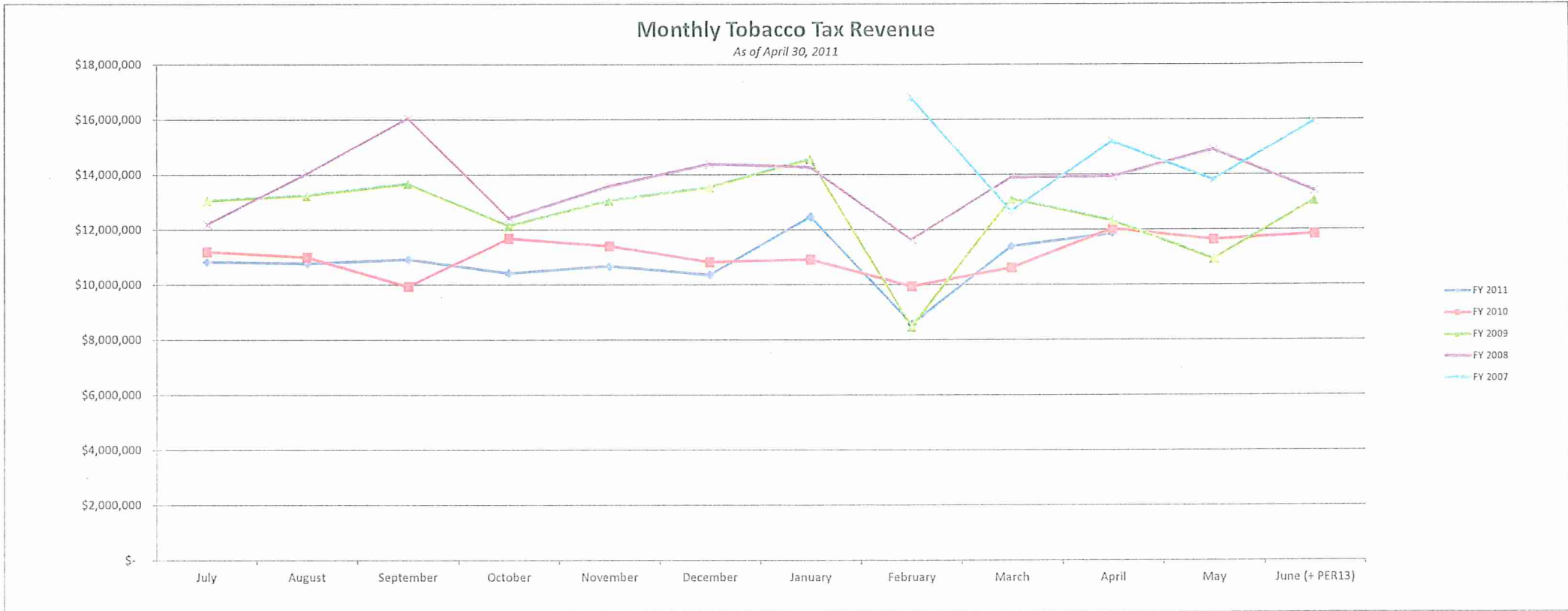
*Program Account (Tobacco Funds):*

As seen in the Tobacco Program Fund Summary report (as of 6/1/11), FTF had just under \$192 million allocated (available) for expenditure in the Program Account in FY11. Of this amount \$153.5 was allotted to strategies as part of the statewide and regional funding plans. Of the amount budgeted to strategies, \$137.2 million was awarded for expenditure in FY11. As of May, just \$74 million of these awards has been expended. Because FTF operates, generally, on a cost reimbursement basis with its grants, it can be assumed there are approximately three months of expenditures yet to be invoiced. It is projected that by year end Program expenditures will reach about \$90 million.

*Year End Summary:*

While the attached documents provide a financial picture based on year-to-date activities, the projections outlined in the above sections, result in FTF having an anticipated ending balance (within the Tobacco Fund) of approximately \$450 million for FY11. Assuming these FY11 projections hold, this will mean an overall growth in FTF's cash position of about \$36 million.

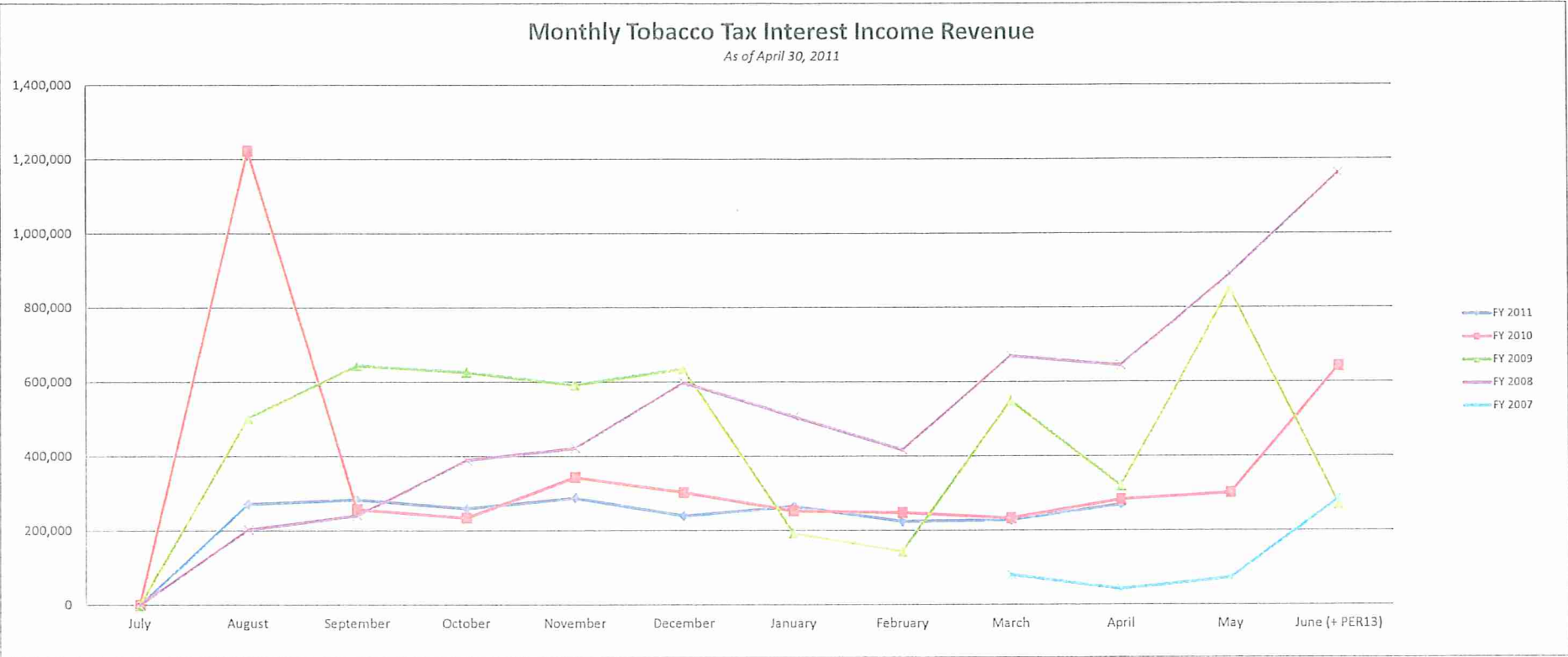
When considering this balance, however, it is important to bear in mind that of the \$450 million total, over \$154 million of that is committed to the FY12 base operating budget (across both the Program and Administrative Accounts) and another estimated \$97.8 million encumbered as regional fund balance. With these two items backed out, the available fund balance is approximately \$198.2 million.



Tobacco Tax Revenue Collection	FY 2011	FY 2010	FY 2009	FY 2008	FY 2007
July	\$ 10,833,907	\$ 11,211,514	\$ 13,072,609	\$ 12,193,815	
August	\$ 10,783,204	\$ 11,013,597	\$ 13,259,701	\$ 14,051,158	
September	\$ 10,929,997	\$ 9,948,588	\$ 13,692,552	\$ 16,055,097	
October	\$ 10,424,940	\$ 11,688,368	\$ 12,153,319	\$ 12,429,446	
November	\$ 10,687,793	\$ 11,413,943	\$ 13,071,452	\$ 13,590,137	
December	\$ 10,365,779	\$ 10,837,151	\$ 13,559,444	\$ 14,398,196	
January	\$ 12,480,361	\$ 10,919,518	\$ 14,579,373	\$ 14,275,133	
February	\$ 8,567,799	\$ 9,940,779	\$ 11,643,437	\$ 16,821,613	\$ 16,821,613
March	\$ 11,398,336	\$ 10,620,639	\$ 13,132,772	\$ 13,900,273	\$ 12,677,711
April	\$ 11,860,199	\$ 12,030,877	\$ 12,334,970	\$ 13,923,595	\$ 15,207,513
May		\$ 11,643,476	\$ 10,951,777	\$ 14,917,645	\$ 13,813,602
June (+ PER13)		\$ 11,850,451	\$ 13,081,742	\$ 13,427,181	\$ 15,924,807
	\$ 108,332,316	\$ 133,118,902	\$ 151,363,814	\$ 164,805,113	\$ 74,445,246

*Note: Total FY10 Tobacco Tax Revenue collected shown is according to the dates funds cleared the state's accounting system. Total FY10 Tobacco Tax Revenues on an accrual basis come to \$132,353,902.*

Tobacco Tax Revenue Collection	FY 2011
Annual Collection Budget	\$ 131,000,000
YTD Collections	\$ 108,332,316
YTD Full Month as % of Budget	82.7%
FY-2010 Same % Compare	82.4%
FY-2009 Same % Compare	84.1%
FY-2008 Same % Compare	82.8%
Three Yr Avg of % Compare	83.1%
Collections Projection	\$ 130,343,769
Difference From Budget	\$ (656,231)



Tobacco Interest Revenue Collection	FY 2011	FY 2010	FY 2009	FY 2008	FY 2007
July	-	-	-	-	-
August	\$ 271,833	\$ 1,223,591	\$ 502,912	\$ 202,360	
September	\$ 282,970	\$ 257,294	\$ 644,892	\$ 240,268	
October	\$ 259,133	\$ 234,062	\$ 626,736	\$ 389,377	
November	\$ 287,512	\$ 343,513	\$ 592,399	\$ 421,934	
December	\$ 239,389	\$ 302,624	\$ 636,611	\$ 598,144	
January	\$ 264,671	\$ 252,949	\$ 193,422	\$ 506,930	
February	\$ 224,468	\$ 248,407	\$ 144,280	\$ 416,711	
March	\$ 228,525	\$ 233,651	\$ 550,854	\$ 670,193	\$ 81,181
April	\$ 270,846	\$ 283,812	\$ 321,359	\$ 644,756	\$ 42,514
May		\$ 301,562	\$ 851,027	\$ 889,538	\$ 73,504
June (+ PER13)		\$ 642,251	\$ 270,413	\$ 1,162,859	\$ 286,932
	\$ 2,329,347	\$ 4,323,717	\$ 5,334,904	\$ 6,143,070	\$ 484,131

**Note:** August '09 FY10 Interest Income spike is related to an accounting adjustment associated with FY09 and made by the Treasurer's office. Total FY10 Tobacco Tax Interest collected shown is according to the dates funds cleared the state's accounting system. Total FY10 Tobacco Tax Interest collected on an accrual basis comes to \$4,238,717.

Tobacco Interest Revenue Collection	FY 2011
Annual Collection Budget	\$ 4,000,000
YTD Collections	\$ 2,329,347
YTD Full Month as % of Budget	58.23%
FY-2010 Same % Compare	78.17%
FY-2009 Same % Compare	78.98%
FY-2008 Same % Compare	66.59%
Three Yr Avg of % Compare	73.94%
Collections Projection	\$ 3,150,248
Difference From Budget	\$ (849,752)



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FY11 Tobacco Tax All Funds Report  
As of April 30, 2011

UNAUDITED

	Agency			Admin			Programs			Statewide Programs			Regional Programs																	
	Sept Budget (rv2)	YTD	Difference	Sept Budget (rv2)	YTD	Difference	Sept Budget (rv2)	YTD	Difference	Sept Budget (rv2)	YTD	Difference	Sept Budget (rv2)	YTD	Difference															
Revenue																														
Balance Forward																														
Organizational Fund Balance	\$	203,891,208	\$	203,891,208	\$	67,247,221	\$	67,247,221	\$	136,643,987	\$	136,643,987																		
Fund Balance Allocated	\$	21,946,594	\$	21,946,594	\$	1,946,594	\$	1,946,594	\$	20,000,000	\$	20,000,000	\$	18,000,000	\$	18,000,000														
Regional Programs Carry Forward	\$	50,350,125	\$	50,350,125	\$	-	\$	-	\$	50,350,125	\$	50,350,125	\$	50,350,125	\$	50,350,125														
Previous Year's Revenue (FY10)																														
Allocated	\$	135,150,108	\$	135,150,108	\$	13,515,011	\$	13,515,011	\$	121,635,097	\$	121,635,097	\$	109,471,587	\$	-														
Unallocated	\$	2,293,068	\$	2,293,068	\$	229,307	\$	229,307	\$	2,053,761	\$	2,053,761	\$	-	\$	-														
Total Means of Financing	\$	413,631,103	\$	413,631,103	\$	82,938,133	\$	82,938,133	\$	330,692,970	\$	330,692,970	\$	14,163,510	\$	68,350,125														
Awarded YTD																														
									\$	137,234,765				\$	13,352,821			\$	123,881,944											
Annual Expenditures																														
Personnel Services	\$	8,748,193	\$	6,293,723	\$	2,449,470	\$	7,319,118	\$	5,481,869	\$	1,837,249	\$	1,429,075	\$	816,854	\$	612,221	\$	689,075	\$	482,062	\$	207,013	\$	740,000	\$	334,792	\$	405,208
E.R.E	\$	3,146,683	\$	2,342,454	\$	804,229	\$	2,634,863	\$	2,029,440	\$	605,422	\$	511,821	\$	198,807	\$	245,421	\$	198,807	\$	165,198	\$	80,223	\$	265,400	\$	147,816	\$	118,584
Prof Out-Side Svcs	\$	1,445,346	\$	4,665,868	\$	(3,220,543)	\$	977,336	\$	398,725	\$	578,611	\$	468,010	\$	4,267,163	\$	(3,799,153)	\$	468,010	\$	543,806	\$	(75,796)	\$	-	\$	3,723,357	\$	(3,723,357)
Travel																														
In-State	\$	553,505	\$	244,165	\$	309,340	\$	485,850	\$	217,898	\$	267,952	\$	67,655	\$	26,267	\$	41,388	\$	15,855	\$	8,370	\$	7,485	\$	51,800	\$	17,897	\$	33,903
Out-State	\$	59,615	\$	19,988	\$	39,626	\$	49,210	\$	16,604	\$	32,605	\$	10,405	\$	3,384	\$	7,021	\$	10,405	\$	3,295	\$	7,111	\$	-	\$	90	\$	(90)
Equipment	\$	174,761	\$	214,568	\$	(39,807)	\$	172,241	\$	159,893	\$	12,347	\$	2,520	\$	54,675	\$	(52,155)	\$	2,520	\$	54,675	\$	(52,155)	\$	-	\$	-	\$	-
Miscellaneous	\$	2,169,868	\$	1,920,937	\$	248,931	\$	1,878,894	\$	1,300,702	\$	578,192	\$	290,974	\$	620,235	\$	(329,260)	\$	245,374	\$	404,424	\$	(199,050)	\$	45,600	\$	215,811	\$	(170,211)
Aid to Other Organizations	\$	189,204,761	\$	60,357,756	\$	128,847,006	\$	-	\$	33,974	\$	(33,974)	\$	189,204,761	\$	60,323,781	\$	128,880,950	\$	12,486,849	\$	6,282,574	\$	6,204,275	\$	176,717,912	\$	54,041,207	\$	122,676,705
Sub-Total	\$	205,502,733	\$	76,064,479	\$	129,438,254	\$	13,517,511	\$	9,639,107	\$	3,878,404	\$	191,985,222	\$	66,425,373	\$	125,559,849	\$	14,163,510	\$	7,944,402	\$	6,219,107	\$	177,821,712	\$	58,480,970	\$	119,340,742
One-Time Exps	\$	1,944,034	\$	1,546,549	\$	397,545	\$	1,544,034	\$	1,546,549	\$	397,545	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Total Expenditures	\$	207,446,827	\$	77,611,029	\$	129,835,798	\$	15,461,605	\$	11,185,656	\$	4,275,949	\$	191,985,222	\$	66,425,373	\$	125,559,849	\$	14,163,510	\$	7,944,402	\$	6,219,107	\$	177,821,712	\$	58,480,970	\$	119,340,742
Ending Balance	\$	206,184,276	\$	236,020,074		\$	67,476,528	\$	71,752,477		\$	138,707,748	\$	264,267,567		\$	6,219,107		\$	6,865,255										
FY11 Revenue YTD	\$		\$	110,662,660		\$		\$	11,067,162		\$		\$	99,595,497																
FY11 Transfers Out	\$		\$	250,000		\$		\$	250,000																					
FY11 YTD Fund Balance	\$		\$	446,432,734		\$		\$	82,569,639		\$		\$	363,863,095																

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FY11 Restricted Funds Report  
As of April 30, 2011

UNAUDITED

	Agency- Restricted Funds						Federal Grants						Other Grants						Gifts					
	Sept Budget			Sept Budget			Sept Budget			Sept Budget			Sept Budget			Sept Budget			Sept Budget			Sept Budget		
	(rv2)	YTD	Difference	(rv2)	YTD	Difference	(rv2)	YTD	Difference	(rv2)	YTD	Difference	(rv2)	YTD	Difference	(rv2)	YTD	Difference	(rv2)	YTD	Difference	(rv2)	YTD	Difference
Revenue																								
Balance Forward	\$ -	\$ 6,084	\$ (6,084)	\$ -		\$ -	\$ -		\$ -	\$ 19	\$ (19)	\$ -	\$ 6,065	\$ -										
Current Year's Revenue	\$ 2,621,746	\$ 181,263	\$ 2,440,483	\$ 2,621,746	\$ 178,588	\$ 2,443,158	\$ -		\$ -		\$ -		\$ 2,675	\$ (2,675)										
Total Means of Financing	\$ 2,621,746	\$ 187,348	\$ 2,434,398	\$ 2,621,746	\$ 178,588	\$ 2,443,158	\$ -		\$ 19	\$ (19)	\$ -		\$ 8,740	\$ (2,675)										
Annual Expenditures																								
Prof Out-Side Srvs	\$ -	\$ 101,983	\$ (101,983)	\$ -	\$ 101,983	\$ (101,983)	\$ -		\$ -		\$ -		\$ -											
Travel																								
In-State	\$ -	\$ 1,211	\$ (1,211)	\$ -	\$ 1,211	\$ (1,211)	\$ -		\$ -		\$ -		\$ -											
Out-State	\$ -	\$ 6,339	\$ (6,339)	\$ -	\$ 6,339	\$ (6,339)	\$ -		\$ -		\$ -		\$ -											
Operations	\$ -	\$ 3,056	\$ (3,056)	\$ -	\$ 3,056	\$ (3,056)	\$ -		\$ -		\$ -		\$ -											
Miscellaneous	\$ -	\$ 3,187	\$ (3,187)	\$ -	\$ 3,065	\$ (3,065)	\$ -		\$ -		\$ -		\$ 122	\$ (122)										
Aid to Other Organizations	\$ 2,621,746	\$ 144,275	\$ 2,477,471	\$ 2,621,746	\$ 144,275	\$ 2,477,471	\$ -		\$ -		\$ -		\$ -											
Total Expenditures	\$ 2,621,746	\$ 260,051	\$ 2,361,695	\$ 2,621,746	\$ 259,929	\$ 2,361,817	\$ -		\$ -		\$ -		\$ 122	\$ (122)										
Ending Balance	\$ -	\$ (72,703)	\$ 72,703	\$ -	\$ (81,341)	\$ 81,341	\$ -		\$ 19	\$ (19)	\$ -		\$ 8,618	\$ (2,553)										

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FY11- Tobacco Administration Summary Report  
As of April 30, 2011

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	FY11 Original	Budget	Current	April	Encumbered	YTD	YTD Expends +	Current	% YTD Exp +
	Budget	Adjustments	Budget R2	Expenditures	Balances	Expenditures	Encumb Total	Balance	Enc to Budget
Personal Services	\$14,680,728	(\$7,361,610)	\$7,319,118	\$548,924	\$0	\$5,481,869	\$5,481,869	\$1,837,249	74.90%
ERE	\$0	\$2,634,863	\$2,634,863	\$202,986	\$0	\$2,029,440	\$2,029,440	\$605,422	77.02%
Professional & Outside Services	\$1,000,000	(\$22,664)	\$977,336	\$15,999	\$114,067	\$398,725	\$512,792	\$464,544	52.47%
Travel In-State	\$0	\$485,850	\$485,850	\$26,172	\$0	\$217,898	\$217,898	\$267,952	44.85%
Travel Out-of-State	\$0	\$49,210	\$49,210	\$6,043	\$0	\$16,604	\$16,604	\$32,605	33.74%
Food	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Aid to Organizations	\$0	\$0	\$0	\$0	\$0	\$33,974	\$33,974	(\$33,974)	
Other Operating Expenditures	\$0	\$1,878,894	\$1,878,894	\$142,336	\$150,056	\$1,300,702	\$1,450,759	\$428,136	77.21%
Equipment	\$0	\$172,241	\$172,241	\$4,401	\$5,193	\$159,893	\$165,086	\$7,155	95.85%
Sub-Total Operating	\$15,680,728	(\$2,163,217)	\$13,517,511	\$946,861	\$269,316	\$9,639,107	\$9,908,423	\$3,609,088	73.30%
One Time (non-operating) Expenses	\$0	\$1,944,094	\$1,944,094	\$152,434	\$428,511	\$1,546,549	\$1,975,060	(\$30,966)	101.59%
Grand Total	\$15,680,728	(\$219,123)	\$15,461,605	\$1,099,295	\$697,827	\$11,185,656	\$11,883,483	\$3,578,122	76.86%

ERE to Personal Services: 36% 38% 37%

Budgeted FTE Positions	138.75
Filled FTE Positions	114.75
Head Count	115.00

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FY11- Tobacco Program Summary By Region (as of 6/1/11)

	FY11 Allocation				Carry Forward	Total Allocation	YTD						% YTD Allotted to Allocation	% YTD Expended to Awarded
	Population	Discretionary	Other	Total			Allotted	Unallotted	Awarded	Unawarded	Expended	Unexpended		
State		\$12,163,510	\$2,000,000	\$14,163,510		\$14,163,510	\$14,101,370	\$62,140	\$13,352,821	\$748,548	\$8,587,100	\$4,765,721	99.6%	64%
Central Maricopa	\$5,252,746	\$1,302,105	\$1,151,585	\$7,706,436	\$3,789,087	\$11,495,523	\$9,151,060	\$2,344,463	\$7,679,472	\$1,471,588	\$4,358,676	\$3,320,796	79.6%	57%
Central Phoenix	\$10,502,474	\$2,602,110	\$2,301,510	\$15,406,094	\$4,707,985	\$20,114,079	\$15,662,236	\$4,451,843	\$13,994,465	\$1,667,771	\$8,789,548	\$5,204,917	77.9%	63%
Central Pima	\$6,247,535	\$1,812,025	\$1,369,679	\$9,429,239	\$3,041,411	\$12,470,650	\$10,641,511	\$1,829,139	\$10,435,462	\$206,049	\$5,617,206	\$4,818,256	85.3%	54%
Cochise	\$1,473,587	\$916,623	\$323,061	\$2,713,271	\$1,088,086	\$3,801,357	\$3,247,282	\$554,075	\$3,019,189	\$228,093	\$1,005,440	\$2,013,750	85.4%	33%
Coconino	\$1,090,294	\$652,655	\$239,031	\$1,981,980	\$1,059,244	\$3,041,225	\$1,999,484	\$1,041,741	\$1,782,728	\$216,756	\$974,395	\$808,333	65.7%	55%
Cocopah Tribe	\$19,937	\$58,423	\$4,371	\$82,731	\$63,704	\$146,435	\$95,544	\$50,891	\$84,438	\$11,107	\$53,268	\$31,169	65.2%	63%
Colorado River Indian Tribes	\$131,304	\$73,079	\$28,787	\$233,170	\$62,071	\$295,242	\$241,304	\$53,937	\$241,043	\$261	\$104,506	\$136,537	81.7%	43%
Gila	\$347,534	\$193,849	\$76,192	\$617,575	\$502,552	\$1,120,128	\$862,043	\$258,085	\$823,680	\$38,362	\$411,298	\$412,383	77.0%	50%
Gila River Indian Community	\$628,761	\$155,762	\$137,847	\$922,370	\$186,518	\$1,108,888	\$924,216	\$184,672	\$797,169	\$127,047	\$96,372	\$700,797	83.3%	12%
Graham/Greenlee	\$435,301	\$217,847	\$95,433	\$748,581	\$104,783	\$853,364	\$868,222	-\$14,858	\$731,835	\$136,388	\$222,151	\$509,683	101.7%	30%
Hualapai Tribe	\$30,394	\$86,549	\$6,664	\$123,607	\$35,931	\$159,538	\$133,594	\$25,945	\$131,033	\$2,561	\$32,024	\$99,009	83.7%	24%
La Paz/Mohave	\$2,240,879	\$1,289,137	\$491,279	\$4,021,295	\$1,598,487	\$5,619,782	\$4,522,451	\$1,097,330	\$4,382,802	\$139,650	\$2,635,901	\$1,746,901	80.5%	60%
Navajo Nation	\$2,463,210	\$1,463,143	\$540,021	\$4,466,374	\$3,509,720	\$7,976,094	\$2,817,059	\$5,159,036	\$2,583,113	\$233,945	\$838,732	\$1,744,382	35.3%	32%
Navajo/Apache	\$716,992	\$355,187	\$157,189	\$1,229,368	\$417,869	\$1,647,237	\$1,367,343	\$279,894	\$898,165	\$469,178	\$422,314	\$475,851	83.0%	47%
North Phoenix	\$7,244,923	\$1,795,748	\$1,588,340	\$10,629,011	\$4,730,881	\$15,359,892	\$11,770,912	\$3,588,980	\$10,314,727	\$1,456,185	\$4,878,657	\$5,436,070	76.6%	47%
North Pima	\$1,451,164	\$381,791	\$318,145	\$2,151,100	\$574,704	\$2,725,805	\$2,285,858	\$439,947	\$2,344,811	-\$58,953	\$1,204,475	\$1,140,336	83.9%	51%
Northeast Maricopa	\$2,268,384	\$562,451	\$497,309	\$3,328,144	\$634,686	\$3,962,830	\$3,197,743	\$765,088	\$2,999,628	\$198,114	\$1,826,690	\$1,172,938	80.7%	61%
Northwest Maricopa	\$5,835,621	\$1,446,384	\$1,279,372	\$8,561,377	\$3,137,541	\$11,698,918	\$10,116,865	\$1,582,053	\$8,875,198	\$1,241,667	\$4,803,697	\$4,071,501	86.5%	54%
Pascua Yaqui Tribe	\$136,525	\$82,680	\$29,931	\$249,136	\$26,034	\$275,169	\$274,667	\$503	\$267,212	\$7,454	\$62,132	\$205,081	99.8%	23%
Pinal	\$3,634,516	\$1,121,722	\$796,813	\$5,553,051	\$3,194,745	\$8,747,795	\$6,502,239	\$2,245,557	\$5,504,732	\$997,507	\$2,774,958	\$2,729,773	74.3%	50%
Salt River Pima Maricopa Indian Community	\$214,674	\$53,190	\$47,064	\$314,928	\$134,652	\$449,580	\$386,872	\$62,708	\$308,169	\$78,703	\$119,311	\$188,858	86.1%	39%
San Carlos Apache	\$315,320	\$192,748	\$69,129	\$577,197	\$330,469	\$907,666	\$639,545	\$268,121	\$228,353	\$411,192	\$49,115	\$179,238	70.5%	22%
Santa Cruz	\$753,624	\$449,106	\$165,221	\$1,367,951	\$494,584	\$1,862,535	\$1,611,551	\$250,984	\$1,542,367	\$69,184	\$669,692	\$872,675	86.5%	43%
South Phoenix	\$10,102,250	\$2,503,107	\$2,214,767	\$14,820,124	\$5,278,510	\$20,098,634	\$16,151,944	\$3,946,690	\$13,202,881	\$2,949,063	\$6,668,242	\$6,534,639	80.4%	51%
South Pima	\$3,097,019	\$1,802,326	\$678,975	\$5,578,320	\$2,220,681	\$7,799,000	\$6,000,891	\$1,798,109	\$5,705,811	\$295,080	\$2,758,277	\$2,947,534	76.9%	48%
Southeast Maricopa	\$7,749,344	\$1,921,001	\$1,698,927	\$11,369,272	\$4,089,433	\$15,458,706	\$12,543,916	\$2,914,790	\$11,793,468	\$750,448	\$7,344,535	\$4,448,933	81.1%	62%
Southwest Maricopa	\$1,679,599	\$416,234	\$368,227	\$2,464,060	\$1,369,146	\$3,833,206	\$3,593,374	\$239,831	\$3,072,507	\$520,867	\$1,213,275	\$1,859,231	93.7%	39%
Tohono O'odham Nation	\$357,872	\$212,774	\$78,459	\$649,105	\$389,198	\$1,038,304	\$741,146	\$297,158	\$662,013	\$79,133	\$148,931	\$513,081	71.4%	22%
White Mountain Apache Tribe	\$409,054	\$249,075	\$89,679	\$747,808	\$289,730	\$1,037,539	\$874,436	\$163,103	\$566,145	\$308,291	\$339,503	\$226,642	84.3%	60%
Yavapai	\$2,246,813	\$1,233,444	\$492,580	\$3,972,837	\$609,774	\$4,582,611	\$4,096,719	\$485,892	\$3,693,504	\$403,215	\$2,329,810	\$1,363,695	89.4%	63%
Yuma	\$3,026,041	\$1,765,619	\$664,413	\$5,456,073	\$2,677,905	\$8,133,978	\$6,090,076	\$2,043,902	\$5,215,823	\$874,253	\$2,737,731	\$2,478,092	74.9%	52%
Grand Total	\$82,103,691	\$39,531,404	\$20,000,000	\$141,635,095	\$50,350,124	\$191,985,219	\$153,513,472	\$38,471,747	\$137,234,765	\$16,278,707	\$74,077,962	\$63,156,803	80.0%	54%
Budgeted FTE Positions	24.00													
Filled FTE Positions	27.5													
Head Count	29.00													

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## FIRST THINGS FIRST

### FY11- Tobacco Program Summary By Goal By Strategy

6/1/2011

Goal Area		Allotment		Awarded		Unawarded		Expended		Unexpended
Community Awareness	\$	6,321,995	\$	5,188,763	\$	1,133,232	\$	4,170,721	\$	1,018,042
Coordination	\$	2,125,619	\$	798,774	\$	1,326,845	\$	456,582	\$	342,192
Evaluation	\$	10,216,111	\$	9,304,961	\$	911,150	\$	5,042,649	\$	4,262,312
Family Support	\$	38,499,972	\$	35,647,443	\$	2,852,529	\$	21,872,949	\$	13,774,495
Health	\$	30,134,515	\$	23,401,633	\$	6,732,883	\$	9,412,344	\$	13,989,289
Professional Development	\$	15,363,628	\$	14,038,113	\$	1,325,515	\$	4,706,199	\$	9,331,914
Quality and Access	\$	50,851,631	\$	48,851,705	\$	1,999,927	\$	28,250,693	\$	20,601,012
To Be Determined			\$	49,882	\$	(49,882)	\$	165,825	\$	(115,943)
Grand Total	\$	153,513,472	\$	137,281,274	\$	16,232,198	\$	74,077,962	\$	63,203,312

